



**Angela Walters-Davis**  
Director Strategic Sales  
First choice Health

Angela Walters-Davis has 28 years of experience managing payer contractual obligations, negotiations, reimbursement methodologies, and network development, primarily focusing on further developing contract strategies that foster the sustainability of provider health systems and improve experiences for healthcare consumers and their employers.

As a Director of Strategic Sales and Contracting at First Choice Health (FCH), Angela has managed various contracts, including health systems, clinically integrated networks (CINs), hospitals, ambulatory surgery centers (ASCs), and clinics. Additional responsibilities include the continued FCH provider network expansion to support regional growth. She provides exceptional cross-functional team support for Sales, Marketing, Provider Relations, and Operations.

Her passion is to collaborate with impactful market solutions that involve transparency and ease the confusion that often comes with obtaining the highest quality, appropriately specialized, and efficient cost-of-care settings.

Angela currently resides in both Yakima and Spokane, Washington. She enjoys spending time in the great outdoors of the scenic Pacific Northwest.